



## **SPARE PARTS DISCOUNT STRUCTURE & TERMS**

### **ROUTINE ORDERS** (2-3 days delivery)

Orders below £25 will be subject to a Small Order Handling Charge of £7.50.  
£0 - £400            17.5% discount  
£400+ ..... 20.0% discount

### **NEXT DAY PRIORITY ORDERS**

Cut off time for next day delivery is 1.00pm

### **STOCK ORDERS** (one per month)

Applies to spare parts for **Wessex manufactured products only**.

Minimum order retail value £500. Discount as follows:-

£500 - £900 ..... 30% discount  
£900+ ..... 35% discount

End of month delivery on orders placed by 20<sup>th</sup> of month - carriage paid.

For a 24 hour despatch on next day service - carriage extra.

Stock orders must be made up of normal wearing parts, i.e. blades, belts, oil seals, bearings, brushes, fixing sets etc, not higher value parts which would normally be ordered as required, such as gearboxes, engines, main fabrications etc.

### **PAYMENT TERMS**

All spare parts invoices will be held on strict monthly account.  
We reserve the right to withhold supplies where an account is overdue.  
Prices are subject to change without notice.